

How will Blockchain look if the industry
came together in a solution?

- collaborate in the morning, compete in the afternoon

Professor Jan Damsgaard



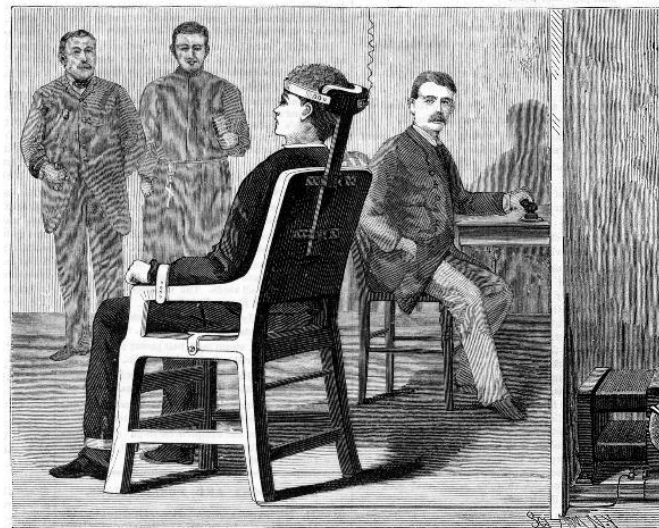
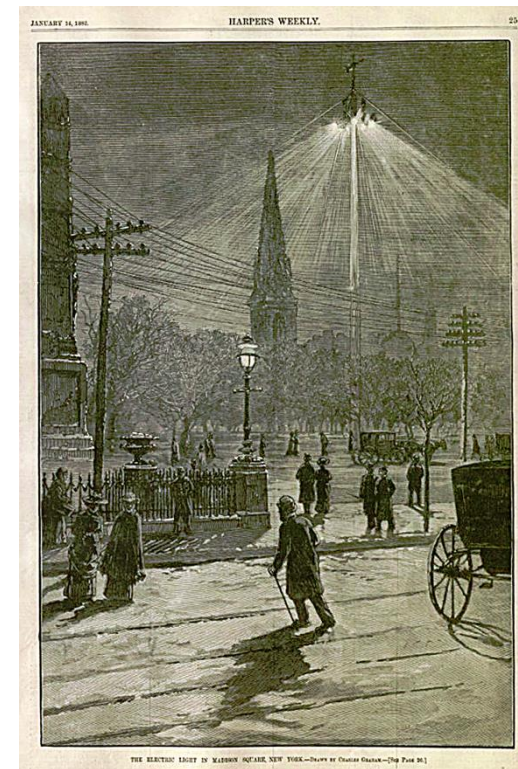
Reasons for standards

- Industrialization is standardization
- Reasons
 - Economics of scale
 - Reduction of transaction costs
- Examples of persistent standards
 - Distance between rails
 - Driving in the left or right side
 - the case of Sweden and Austria
- The US changing to the metric system
- The persistence of time measure
 - 24 hours, 60 minutes, 60 seconds

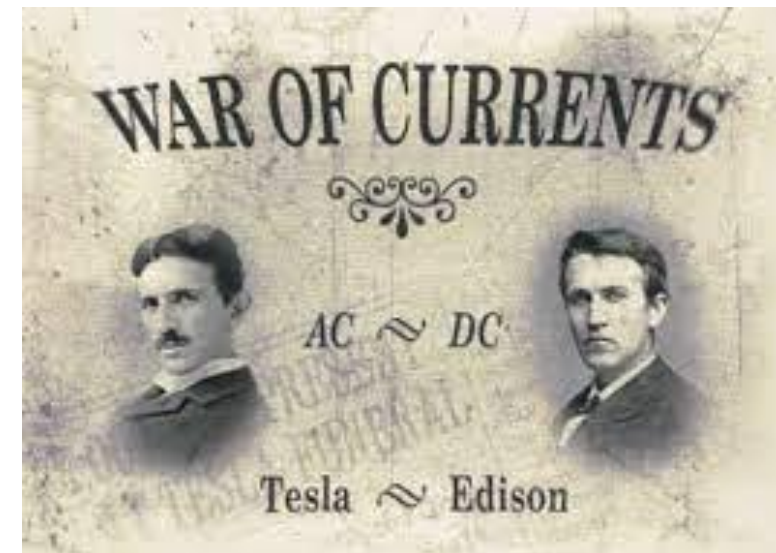


The battle between AC & DC

- Edison Electric Light Company DC
- Westinghouse Electric Company (Tesla) AC
 - Both tried to win by stimulating the demand, not the supply
 - Both built incompatible systems that excluded the other
- The transformer killed the competition and AC won
 - Creating GE

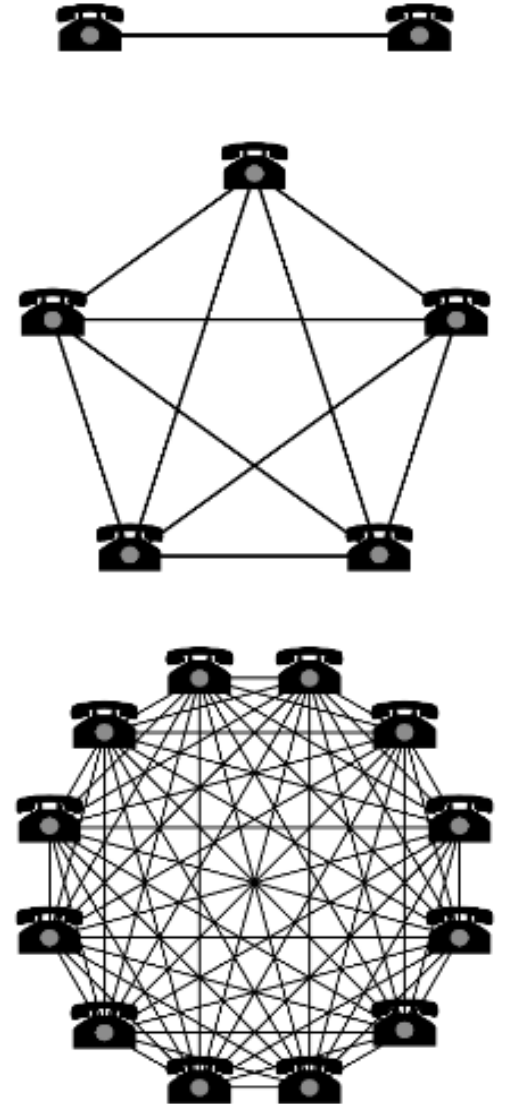


EXECUTION BY ELECTRICITY, SHORTLY TO BE INTRODUCED IN N. Y. STATE.



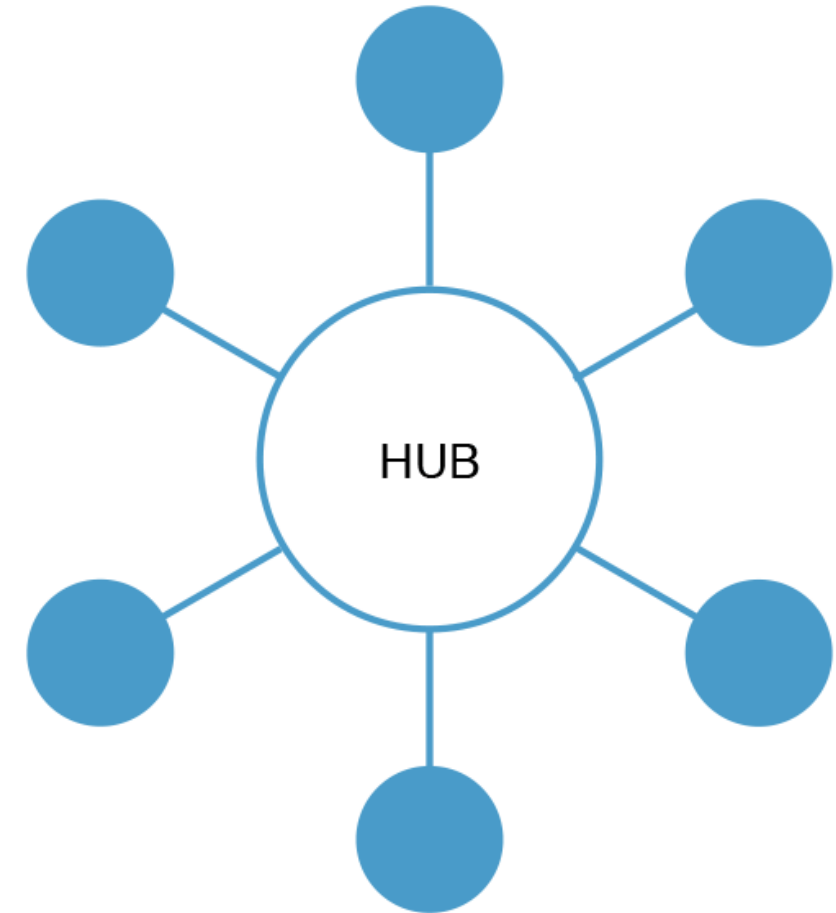
Network Effects

- Definition: A network's value to a user depends on the number of other network users
 - Example – the fax machine
- Metcalfe's law.
 - Value = $n*(n-1)/2$
- Network effects are demand-side economies of scale



Blockchain configurations

- Alone (nonsense)
- Bilateral – costly and ineffective
- A single supply chain – costly and ineffective
- One powerful actor - Hub and Spoke model
 - Online marketplaces – Alibaba, Amazon, Rakuten etc.
 - Tech giants – IBM etc.
 - Giant retailers - Walmart
- Trade and Industry associations – not faster than the slowest
- National – but supply chains are global
- EU – bureaucratic and politic
- FN – like UN/EDIFACT – politic



Blockchain in the fashion and textile industry

- How to land the blockchain solution
 - Copenhagen Business School, Confederation of Danish Industries, Lifestyle and Design cluster?
 - An IT company or Amazon or LVMH or SAP or Microsoft?
 - Who controls the Internet?
- The failure of spectacular permissioned blockchains
 - Tradelens – by Maersk and IBM
 - Libra/Diem – by Facebook/Meta
- The idea of a DAO – decentralized autonomous organization
 - ARLA € 11.202 million in revenue, owned by local milk producers, founded in 1881
 - Danish Crown € 9.000 million in revenue owned by farmers, founded in 1887
 - Coop DK - € 5.500 million in revenue owned by consumers, founded in 1896
- Mapping SCOR - Supply Chain Operations Reference to the fashion and textile industry

**Jack Dorsey Says
Twitter Should Have Been an
open "Protocol",
Not a Company**



Checklist – before choosing a blockchain solution

- What companies are involved in producing the blockchain solution?
- How many companies are already using the solution?
- How many software companies can configure the blockchain solution?
- What is the history of the blockchain solution?
- Is the blockchain solution built upon open standards?
- How is the fit with other blockchains?
- What kind of standardization does the blockchain solution represent?
- Is customization of the blockchain solution necessary?
- Is there an accessible knowledge base for the implementation and exploitation of the solution?
- What are the costs of switching to an alternative solution?
- What are the implications of postponing a decision to adopt?
- In what direction is the solution evolving? And is our company headed the same way?